



BTG Pactual and Capital Dynamics Announce Exclusive Partnership in Latin America

SANTIAGO, Chile – February 7, 2018: Leading investment bank BTG Pactual and global asset manager Capital Dynamics have today announced an exclusive partnership to distribute funds to institutional investors across Latin America.

This partnership will enable BTG Pactual's Third Party Distribution division to promote Capital Dynamics' private asset investment offerings to investors across the region.

Capital Dynamics is known for its innovative and tailored approach to investment strategies, responding to the specific needs and interests of clients in order to create the most effective solutions. The company's investment professionals have a wealth of experience in private equity, private credit and clean energy infrastructure and currently oversee USD 15 billion in assets under management and advisement.

Martin Hahn, Chief Executive Officer at Capital Dynamics, stated, "We are thrilled to announce our launch into Latin America in recognition of the increasing demand for private asset investments in this region. We provide our clients with a truly differentiated and tailored investment experience, and we now look forward to offering these services to the Latin American investment community. We chose BTG Pactual based on their widespread and longestablished presence across the region and comprehensive understanding of investor needs."

Ignacio Pedrosa, head of Third Party Distribution at BTG, added, "Capital Dynamics is one of the best integrated alternative investments platforms worldwide, with relationships with around 350 fund managers globally and a strong culture of robust corporate governance. This agreement reaffirms our commitment to helping talented investment managers expand their distribution platforms to new markets and leveraging our deep network of institutional investors in Latin America."

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About Capital Dynamics

Capital Dynamics is an asset management firm focusing on private assets including private equity, private credit and clean energy infrastructure. Capital Dynamics offers a wide range of products including primary funds of funds, secondaries, direct investments, coinvestments, customized separate accounts as well as structured private equity solutions. The firm has USD 15 billion in assets under management and advisement.

The firm was founded in 1999 and is headquartered in Zug, Switzerland. However, Capital Dynamics' history dates back to 1988 when its predecessor, Westport Private Equity, commenced operations in Birmingham, UK.







Over the past seven years, Capital Dynamics has expanded beyond private equity offerings. The firm established a clean energy infrastructure platform in 2010, for direct investments in real assets within the renewable energy sector. In 2017, a private credit team was established to leverage the firm's extensive general partner relationship network to originate and invest in private debt transactions for middle market companies owned private equity sponsors.

The investment management teams Managing Directors and Directors average over 20 years of investing experience. We believe our experience and culture of innovation give us insight and help us deliver returns for our clients. We invest locally while operating globally from our New York, London, Zug, Tokyo, Hong Kong, San Francisco, Munich, Birmingham and Seoul offices.

About BTG Pactual

BTG Pactual is the biggest Latin American investment bank, and operates in Investment Banking, Corporate Lending, Sales & Trading, Wealth Management and Asset Management. Since its inception in 1983, the bank has been run in accordance with a partnership model. As of today, it has 214 partners and 2,027 employees. For more information, please go to <u>www.btgpactual.com</u>

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